

Wayne Lewandowski is the Vice President of Sales, US Federal at Vormetric, a Thales e-Security Company. Through his leadership since early 2013, Vormetric has successfully been deployed at Federal agencies to protect critical data that runs our government and critical infrastructure. His team has quickly established market presence and in many cases standardization on the Vormetric Platform across federal organizations. Under his leadership the US Federal Market has had a nearly 400% in the past year alone with over 50 new government organizations benefiting from Vormetric technology. This includes customers across the IC, Department of Defense, and Civilian Agencies.

Prior to Vormetric, he has had a distinguished career that spans over 20 years in the federal market for emerging integrators, and technology companies. His accomplishments include:

- Establishing a Washington Fast 50 Technology Winner in 2010 (#11)
- Global Sales Leadership awards for key Enterprise Search technologies, and document management solutions
- Establishing emerging IT companies in the federal market and building out critical ecosystems.
- Also a frequent speaker, moderator, and social media author on data security concepts and related topics

Mr. Lewandowski, has a Bachelor of Science degree from the University of Pittsburgh in Business Management and Quantitative Analysis.